



Power Performance Passion

TEAM COACHING

MARSHALL GOLDSMITH STAKEHOLDER CENTERED COACHING



Guaranteed & Measurable
Leadership Growth



Guaranteed & Measurable Results



Guaranteed and measurable results –
our unique approach:

No change – no pay!

You pay us only,
if positive change is measurable.

Guaranteed & Measurable Results



Stakeholder Centered Team Coaching

Supports your teams taking it to the next level.

Who needs a Coach?

«Everybody needs a Coach. The one thing people are never good at is seeing themselves as others see them.»

(Eric Schmidt, CEO Google)

Guaranteed & Measurable Results



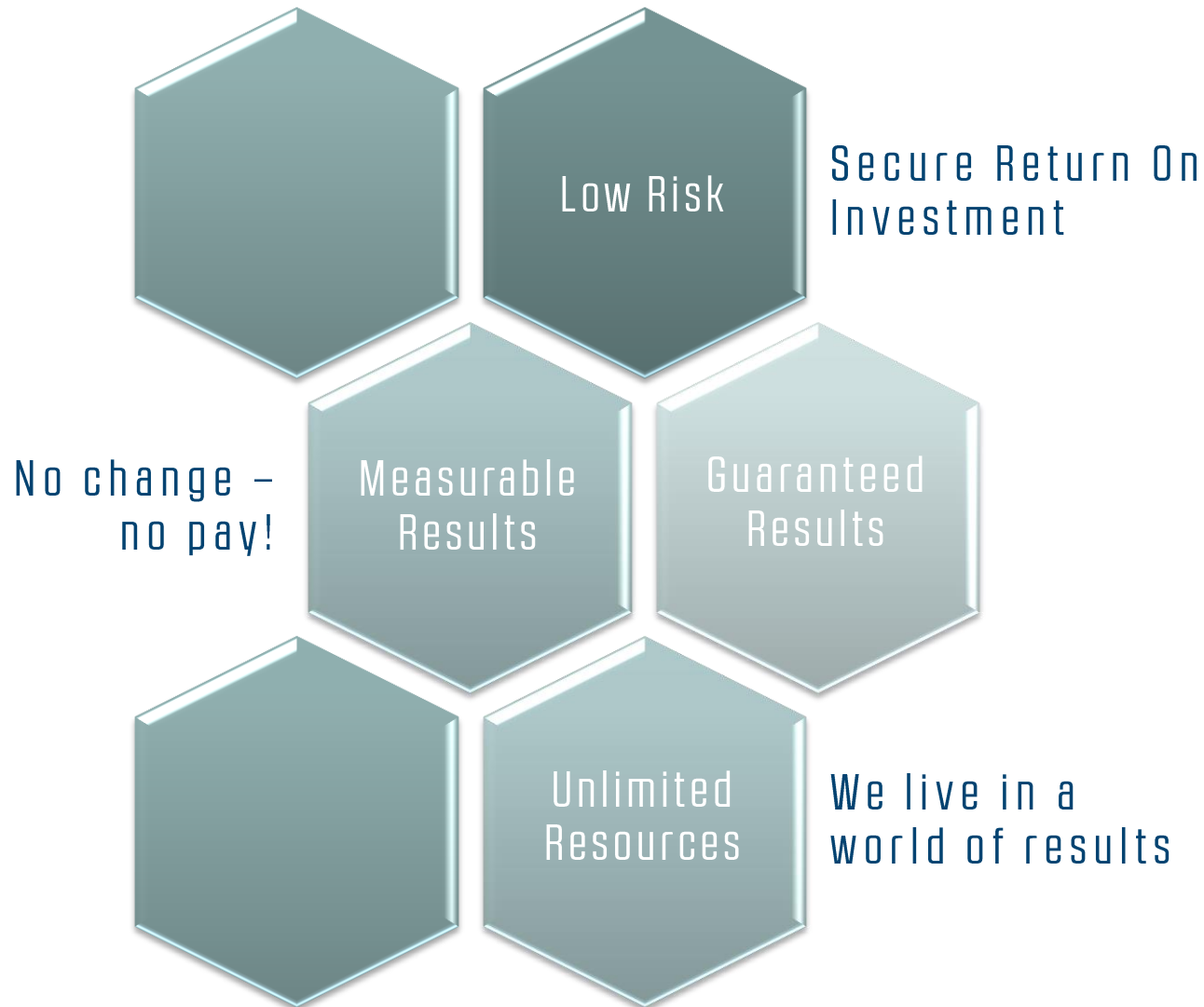
Our approach to Team Coaching is based on two essential principles:

- ✓ We use a set of proven coaching methodologies that result in real changes in behavior.
- ✓ Because of our experience with teams, we understand the real world teams live in.

Stakeholder Centered Team Coaching Principles

- ✓ Keep it simple and focused
- ✓ Work «real time & on the job»
- ✓ Focus on implementing new behaviour
- ✓ Support «follow through»
- ✓ Measure results on a regular basis

What our Clients Love



What our Clients Love

- ✓ We guarantee for measurable growth
- ✓ Transparent, highly structured process
- ✓ Integration of team and individual goals
- ✓ Time-effective process
- ✓ Measure behavioral changes achieved by the team – both as a group and as individuals
- ✓ Lifelong guarantee

Typical Situations

- ✓ Getting newly-formed teams off to a great start
- ✓ Ensuring that critical project or initiative-based teams stay on track and accomplish their goals
- ✓ Addressing dysfunctional behavior in existing teams
- ✓ Increasing communication and cooperation between interdependent teams
- ✓ Providing a cost- and time-efficient way to develop a group of leaders, especially high-potentials

The Process – Overview

1 Assess Team Readiness

Identify Areas for
Development

Create Action Plan

Review with
Stakeholders

2 Implement Action Plan

Follow-up with Stakeholders

Review, Measure Results

3 Repeat, as needed

Marshall Goldsmith Stakeholder Centered Coaching



Taking Team Coaching to Another Level

Alge Consulting is one of the few coaching firms globally that is certified to use the Marshall Goldsmith Stakeholder Centered Coaching process.